



Service Options		
Product	Visits Per Year	Total Price Selected
Hoffman and Lamson Protection Plan 12 Months	1	USD 10,473.80
Hoffman and Lamson Protection Plan 24 Months	1	USD 20,947.59
Hoffman and Lamson Protection Plan 36 Months	1	USD 31,421.39
Hoffman and Lamson Protection Plan 48 Months	1	USD 41,895.18
Hoffman and Lamson Protection Plan 60 Months	1	USD 52,368.98

Exhibit A: Work Scope

Hoffman and Lamson Blower

Hoffman and Lamson offers a Service PLAN to help our customers enjoy enhanced reliability from their Hoffman and Lamson blowers and prevent costly down time.

This program reflects the desire of Hoffman and Lamson Service Personnel to prevent equipment failure and to solve root cause blower problems. Blower problems are often the result of operational, system, installation, or other peripheral causes that are easily determined by personnel trained and certified by Hoffman and Lamson. Participants in this program benefit from the combined knowledge and experience within the Hoffman and Lamson Engineered Products Division.

Participants in this program will receive the attention of Hoffman and Lamson Factory Service Personnel who will make at least one annual service call (usually dictated by the severity of the blower service), at which time the following will be performed:

- 1. Bearing replacement as needed for PMA
- 2. Inspection and evaluation of shaft seals replaced as needed
- Inspection and evaluation of bearing housing, reservoir, retainers, bearing hardware, gaskets, shims, spacers and associated hardware
- 4. Lubrication change and oiler inspection, if applicable
- 5. Coupling inspection and evaluation
- 6. Laser shaft alignment to hot condition
- 7. Motor evaluation, amp check
- 8. Blower operational check: vibration readings, bearing temperature readings, surge check and recommendation for correction, if needed
- 9. Installation inspection for pipe misalignment, foundation deficiencies with recommendations
- 10. Valve inspection for proper operation
- 11. Controls inspection and operational adjustments
- 12. Filter inspection and recommendations (Customer to clean filter but must keep a record)

At the conclusion of the service detailed above, the customer will be provided with a comprehensive report complete with a vibration report and recommendations. The cost of this service includes bearing replacement for each blower as necessary and seal inspection for each blower. In the event a bearing change is not recommended the bearing kit will remain with the customer for renewed PMA's or for future use as consumable parts. If any additional parts are identified as problematic, their replacement will be offered at a 15% Protection PLAN discount.

If the blower is in or is restored to a warrantable condition and routine maintenance is performed, a oneyear Limited Hoffman and Lamson Factory Warranty will be applied to the external components of the blower. * Please check the Service Report for any additional maintenance that is Customer's responsibility outside of this agreement.

If the blower cannot be placed in warrantable condition onsite, we will recommend that it be sent to the factory or to a local authorized service center for a complete disassembly and inspection, after which a complete repair proposal will be made. Any required motor work should be completed prior to the arrival of the Hoffman and Lamson Service Technician to preclude return trips.

Factory warranty will cover defects in material and workmanship of the blower or failure resulting from services provided. We will make every effort to give warranty repairs priority status if necessary. Failures beyond Hoffman and Lamson's control are not covered. These include such